

Agriculture Transportation Coalition

"The principal voice of agriculture in U.S. transportation policy"

34th Annual Meeting

The Largest Annual Gathering of Ag Shippers Sourcing and Delivering to Foreign Markets

PRELIMINARY AGENDA

June 14-17, 2022

(Tuesday afternoon – Friday midday)

Greater Tacoma Convention Center

[Register Here](#)

TUESDAY, JUNE 14

1:00 pm – Registration open in Marriott Tacoma Downtown lobby

3:00 pm – **GROUP THERAPY?** Informally, ag shippers share our experiences and the human toll -- how we and our colleagues are coping with the stress of the on-going shipping confusion and disruption. Open to AgTC Members and Sponsors.

5:30 pm - *Exciting new venue!* WATERSIDE RECEPTION for AgTC members and Annual Meeting sponsors: Tacoma's world famous Museum of Glass. Participate in live glass blowing demonstration **1801 Dock St.** AgTC Members & Sponsors

7:45 pm - NO-HOST EARLY BIRD GATHERING at Marriott Tacoma Downtown

WEDNESDAY, JUNE 15

6:45 am - 6th ANNUAL WINE & SPIRITS SHIPPERS ASSOCIATION RUN-WALK

All are welcome, prizes for all – from slow walkers to fast runners *Gather in Marriott Tacoma Downtown lobby*

7:30 am – REGISTRATION opens Tacoma Convention Center

8:30 am - 34th Annual Meeting Called to Order: Peter Friedmann Executive Director. Spencer Young, Program Manager

Welcome - NWSA and Tacoma elected officials

- **The Ocean Shipping Crisis Overview.** Bill Rooney, Exec. VP, Kuehne + Nagel

Message: Senator Maria Cantwell, Washington, Chair, US Senate Commerce Science & Transportation

- **The Shipper/Forwarder Perspective.** Five AgTC members share experiences and strategies: gaining export bookings, detention and demurrage charges, handling cancelations, finding trucking and rail service.
 - Lanie Moules, Driscolls (Fresh Fruit)
 - Debbie McMillan, Derco. (Almonds and Dried Fruit)
 - Don Barton, GoldRiver Orchards (Walnuts)
 - Brad Hamilton, Seaboard (Protein)
 - Mishelle Walsh, J.R. Simplot Company (Potatoes)
 - Rob Prather, Global Processing (Identity Preserved Non-GMO Soybeans), SSGA Chairman

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Coffee Break

- **Ocean Carriers, Alliances – The Perspective of Ocean Carrier Executive**
 - *Fabio Santucci, President USA, MSC*
- **Get a Contract and Make it Binding**
 - *Gordon Downs, CEO, NYSHEX*

Message from Senator Amy Klobuchar of Minnesota

Luncheon - Unprecedented Expectations: The Tip of the Federal Spear

- *FMC Chairman Dan Maffei*
- **The Ports -- Unique Perspective: from West Coast Terminal Operator, to East Coast Operating Port.**
 - *Stephen Edwards, CEO and Executive Director, Port of Virginia*

Message from Senator John Thune of South Dakota

- **Chassis – What’s the Problem, What’s the solution?**
 - *Ryan Houfek, EVP & CCO, DCLI*
 - *Val Noel, EVP & COO, TRAC Intermodal*
 - *Peter Schneider, President, T.G.S. Logistics*

[Register Here](#)

Coffee Break

- **Fleeing Congestion --New Ports, New Carriers, New Terminals, New Locations**
 - *Managing containers at “Pop-Ups”– Sue Coffey, Pacific Terminal Services Company (Subsidiary of PCMC)*
 - *Inland ports – facilitating ag exports - Brig Skoy, Savage Railport – Southern Idaho*
 - *Alternative Coastal Ports – Dona Toteva Lacayo, Chief Commercial Officer, Port of Hueneme*
 - *An Entirely New West Coast Container Port – Chad Meyer, President and COO, NorthPoint*

Message from Congressman John Garamendi of California

- **Our Approach to Help Agriculture Exporters**
 - *Franck Dedenis, Regional Head of Revenue Management, Maersk*

4:15 pm - Day 1 Wrap Up (in 7 Minutes)– *Peter Friedmann*

5:15 pm - Bus to evening events

5:30pm - NORTHERN CALIFORNIA WINE RECEPTION

6:45pm - ANNUAL DINNER in Exciting New Venue

Historic Foss Waterway Seaport Maritime Museum - 705 Dock St

Recognizing Five Carriers Who have Done the Right Thing, even during this Supply Chain Crisis Nominated and Introduced by AgTC Members

8:00 – 10:00 pm - NETWORKING RECEPTION Cocktails and dessert

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THURSDAY, JUNE 16

7:00 am – TAKE YOUR PICK: Two Carriers Bring their Management Teams – for an interactive engagement with ag shippers, forwarders, truckers. Grab the continental breakfast and join the carrier of your choice!

- ONE
- CMA-CGM

8:45 am –

- **Terminal Operations, during the Crisis and on the Cusp of the Longshore Contract**
 - *Ed DeNike, President, Stevedore Services of America*

Message from Congressman Dusty Johnson of South Dakota

- **Introducing New Carriers Coming On the Scene**
 - *Duncan Wright, President, UWL*
- **Congress and White House Step in: Ocean Shipping Reform Act OSRA and More– What will change?**
 - *Peter Friedmann, Exec. Director, AgTC*

Message from Congresswoman Kim Schreier of Washington

- **Still at the center of the Crisis -- Largest Port Complex in the Western Hemisphere**
 - *Port of Long Beach, Exec. Dir. Mario Cordero*
 - *Port of Los Angeles, Exec. Dir. Gene Seroka*

Coffee Break

- **Trucking Challenges and Costs Mounting: Drayage and Long Haul – Key to the entire supply chain**
 - *Matt Schrap, CEO, Harbor Trucking Association*
 - *Donna Lemm, Chief Commercial Officer, IMC Companies*
- **Rail – 1,500 miles or only 150, Rail's Changing Approach for Inland Ag Exporters**
 - *Union Pacific*
- **General Session Closing Remarks: Peter Friedmann Executive Director. Spencer Young, Program Manager**

LUNCHEON - Buffet

WRAP UP: AgTC MEMBERS ONLY - Setting the AgTC's Policy Agenda

Congress wants to do more on Alliances, port automation, chassis pilot projects. What do we want?

Evening - DINNER ABOUT TOWN – Many options: waterfront views, craft breweries, local cuisine

FRIDAY, June 17

8:30 am - PORT TERMINAL AND FACILITY TOURS - unique opportunities.

AgTC Members have priority; non-members accommodated as space allows

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