

# Agriculture Transportation Coalition

"The principal voice of agriculture in U.S. transportation policy"

## 33<sup>rd</sup> Annual Meeting

*The Largest Annual Gathering of Ag Shippers Sourcing and Delivering to Foreign Markets*

### PRELIMINARY AGENDA

October 5 – 8, 2021

(Tuesday evening – Friday morning)

Greater Tacoma Convention Center

[Register Here](#)

#### TUESDAY, October 5

**5:00 pm - Exciting new venue! WATERSIDE RECEPTION for AgTC members and Annual Meeting sponsors: Tacoma's world famous Museum of Glass. Participate in live glass blowing demonstration - 1801 Dock St.**

**7:30 pm - NO-HOST EARLY BIRD GATHERING** at Marriott Tacoma Downtown

#### WEDNESDAY, October 6

**6:45 am - 6th ANNUAL WINE & SPIRITS SHIPPERS ASSOCIATION RUN-WALK**

All are welcome – from slow walkers to fast runners *Gather in Marriott Tacoma Downtown lobby*

**8:30 am – REGISTRATION** Tacoma Convention Center

**9:15 am - BEST PRACTICES SESSION** *AgTC members only; No press – completely off the record.* Free-flowing discussion, Q&A throughout.

- *AgTC Members, Face to Face Conversation with Jeremy Nixon, CEO, Ocean Network Express* in an open and frank conversation. Real answers to tough questions about operations, demurrage, free time, service, equipment – what the shipper needs from the carrier and what the carrier needs from the shipper.
- *Terminal Operations – What's Needed to Unclog the Supply Chain.* Ed DeNike, Stevedore Services of America

#### **SPONSOR AND AGTC MEMBER LUNCHEON (No press)**

- **Tipping Point for the Global Supply Chain:** Intimate, intensive lunch session for AgTC members and our Premium Sponsors. No Press.

**1:00 pm - GENERAL SESSION, open to all Attendees**

Welcome - NWSA and Tacoma elected officials

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- **The Shipper/Forwarder Perspective.** Five AgTC members share experiences and strategies: gaining export bookings, dealing with detention and demurrage charges, handling cancelations, finding trucking and rail service.
  - *Scot Courtright, Courtright Enterprises (Forage)*
  - *Katie Quinn, Darigold (Dairy)*
  - *Randy Strait, Tyson (Protein)*
  - *Joshua Woods, Blue Diamond Growers (Almonds)*
- Ocean Carriers – How we are Working to Meet the Challenges
  - *Jeremy Nixon, Co-Chair, World Shipping Council, CEO of **Ocean Network Express - ONE***

## Coffee Break

- **Marine Terminals -- Terminal Operator, Port Executive Directors, Labor** – solutions to unplug congested terminals, demurrage, free time, dealing with ever-bigger ships, alliances. West Coast landlord ports and Eastern/Gulf operating ports. Can they be operated 24/7 or additional hours?
- **A New Tool for Shippers and Carriers to Enforce Contracts, Avoid Cancellations**

**5:15 pm - Bus to evening events**

**5:30pm - NORTHERN CALIFORNIA WINE RECEPTION**

**6:45pm - ANNUAL DINNER in Exciting New Venue: Foss Waterway Seaport Maritime Museum - 705 Dock St**

- **Greetings from the Largest Port Complex in the Western Hemisphere**
  - *Port of Los Angeles, Exec. Dir. Gene Seroka*
  - *Port of Long Beach, Exec. Dir. Mario Cordero*
- **2021 AgTC Ocean Carrier Performance Survey Results Announced**  
Presentations to the Top carriers ranked by AgTC shippers

**8:00 – 10:00 pm - NETWORKING RECEPTION** Cocktails and dessert

**THURSDAY , OCTOBER 7**

- **7:00 am - CONTINENTAL BREAKFAST**

**Register Here**

**7:00 am – Early Morning Session: Carrier, terminals, shippers exchange ideas how to solve the problems.**

**8:00 am - GENERAL SESSION**

- **Federal Maritime Commission and the Biden Executive Order: Enforcing the Demurrage and Detention Rule; Protecting US Exporters and Importers.**
  - *Daniel Maffei, Chairman, Federal Maritime Commission*
- **Yantian port closure, Suez Canal debacle, Containers Overboard, Ship Fires: How can Ag Shippers Protect Themselves with the Right Insurance?**

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- Technology Tools that Shippers Can Use Now to Gain Certainty and Save Money
  - Coffee Break
- Trucking: Drayage and Long Haul – Getting services you need
  - Matt Schrap, President, Harbor Trucking Association
- Chassis – Crisis and Solutions to congestion, delay, per diem charges - at ocean ports and inland rail ramps

## LUNCHEON - Buffet

- How Long Will Ocean Shipping Crisis Last, What Can Ag Shippers Do?
  - Bill Rooney, Senior VP Kuehne + Nagel, formerly President NA Hanjin

## WRAP UP: AgTC MEMBERS ONLY - Setting the AgTC's Policy Agenda

Evening - DINNER ABOUT TOWN – Many options: waterfront views, craft breweries, local cuisine

## FRIDAY, October 8

8:30 am - PORT TERMINAL AND FACILITY TOURS - unique opportunities.

AgTC Members have priority; non-members accommodated as space allows

[Register Here](#)

Thank you to our growing list of Sponsors! If you are interested in sponsoring, please email [info@agtrans.org](mailto:info@agtrans.org)

