AgTC’s Virtual Major Midyear Meeting
Tuesday December 8 and Wednesday December 9
10AM - Noon Pacific  Each Day

REGISTER HERE

Start the Morning Right: Wine & Spirits Shippers Assoc. - AgTC Walk-Run. Take a picture, email it to info@agtrans.org. Then break open your Major Midyear Meeting Box and enjoy!

DAY ONE - Tuesday, December 8, 10 AM Pacific

How this Meeting Works – How to Ask Your Questions
• Spencer Young, Program Manager, Agriculture Transportation Coalition

Undeterred: right now, the supply chain is not working - the challenges and solutions we will tackle in today’s Meeting.
• Peter Friedmann, Executive Director, Agriculture Transportation Coalition

The Ocean Carrier Perspective – Grappling with the Import Surge, while serving the Ag Exporters
• Franck DeDenis, Sr. VP. Maersk, North America Ocean (To be confirmed)

Greetings, Port of Long Beach

Almonds and Ag Chemical Exporters Speak –Surviving Cancelled Bookings, Detention, Demurrage, bad ERD’s, no containers, and everything else
• Beverly Altimore, US Shippers Assoc. – ag chemicals and resins
• Maria Zermeno, Hughson Nut – almonds

Drayage – Dray truckers feeling the brunt when the supply chain breaks down,
• Weston LaBar, Harbor Trucking Assoc.

Greetings, PCC Logistics

Marine Terminals – Where all the modes meet, and where the supply chain stress is greatest
• Alan McCorkle, YTI Terminals, Port of Los Angeles

Demurrage, Detention: Moving Beyond Guidelines Addressing needs of US exporters
• Federal Maritime Commissioner Rebecca Dye – Untiring commitment to improving the supply chain

Greetings, Port of Los Angeles
Peas, Dried Beans, Lentils, Lumber, Paper Exporters Speak
• Stephen Paul, Ray-Mont -- peas, dried beans, lentils
• Hayden Swofford, PNW Asia Shippers Assoc. – lumber, paper, other forest products

Greetings, OOCL

Reigning in CBP Export Penalties – A new Approach
• Jim Swanson, Director, Cargo and Conveyance Security and Controls, U.S. Customs & Border Protection

Greetings, Port of New York & New Jersey

Rail to West Coast Gateways
• James Titsworth, BNSF

Global Trade Outlook – Who will buy our exports, where will you be shipping?
• Paul Bingham, IHS Markit

Greetings, Gulf Winds International

Noon Pacific – Adjourn for the Day

**Raffle drawing for model ONE ships and containers!** - (Listen for your name. All AgTC MMM registrants eligible to win.)

Start the Morning Right: Wine & Spirits Shippers Assoc. - AgTC Walk-Run. Take a picture. email it to info@agtrans.org. Then break open your Major Midyear Meeting Box and enjoy!

DAY TWO - Wednesday, December 9, 10 AM Pacific

How this Meeting Works – How to Ask Your Questions
• Spencer Young, Program Manager, Agriculture Transportation Coalition

Undeterred: right now, the supply chain is not working - the challenges and solutions we will tackle today Meeting.
• Peter Friedmann, Executive Director, Agriculture Transportation Coalition

Ocean Shipping – Shippers Gain Unvarnished Insight From Carrier Insiders
• Bill Rooney, VP Strategic Dev., Kuehne + Nagle, former President N.A. Hanjin

Greetings, TRAC Intermodal
Refrigerated Fresh Fruit and Vegetable Importer
• Raymond ‘Big Ray’ Keffer, J & K Fresh -- reefer fruit imports

Marine Terminals – Where all the modes meet, and where the supply chain stress is greatest.
• Ed DeNike, Stevedore Services of America

Greetings, Port of Hueneme

Earliest Return Date – bad ERD’s driving supply chain dysfunction; can we get accurate ERD’s?
• Dave Arsenault, Blume Global

Greetings, Blume Global

How an Operating Port is Serving More and More Ag Exporters – grabbing market share
• Griff Lynch, CEO, Georgia Ports Authority – Savannah

Greetings, Georgia Ports

Trucking – long Haul, Regional, Drayage
• Jason George, Donna Lemm – IMC Companies

Addressing needs of US exporters – role of the Federal Maritime Commission
• Federal Maritime Commissioner Dan Maffei – former US Congressman, Upstate NY.

Greetings, Port of Virginia

Chassis. Shortages and Costs
• Bill Shae, DCLI

Carrying Ag East – How it’s working
• Sean Healy, Scoular
• Jason MacMackin, Norfolk Southern
• Tom Capozzi, Port of Virginia

Greetings, Port of Virginia

Ocean Shipping – Shippers Gain Unvarnished Insight From Carrier Insider
• Ed Zaninelli, Griffin Creek, former VP Westbound, OOCL

Greetings, ONE

Raffle drawing for model ONE ships and containers! - (Listen for your name. All AgTC MMM registrants eligible to win.)

Noon Pacific – Adjourn AgTC Major Midyear Meeting