



Agriculture Transportation Coalition

"The principal voice of agriculture exporters in transportation policy"

www.agtrans.org | info@agtrans.org

AgTC's *Virtual* Major Midyear Meeting

Tuesday December 8 and Wednesday December 9

10AM - Noon Pacific Each Day

REGISTER HERE

Start the Morning Right: Wine & Spirits Shippers Assoc. - AgTC Walk-Run. Take a picture, email it to info@agtrans.org. Then break open your Major Midyear Meeting Box and enjoy!

DAY ONE - Tuesday, December 8, 10 AM Pacific

How this Meeting Works – How to Ask Your Questions

- Spencer Young, Program Manager, Agriculture Transportation Coalition

Undeterred: right now, the supply chain is *not* working - the challenges and solutions we will tackle in today's Meeting.

- Peter Friedmann, Executive Director, Agriculture Transportation Coalition

The Ocean Carrier Perspective – Grappling with the Import Surge, while serving the Ag Exporters

- Franck DeDenis, Sr. VP. Maersk, North America Ocean (*To be confirmed*)

Greetings, Port of Long Beach

Almonds and Ag Chemical Exporters Speak –Surviving Cancelled Bookings, Detention, Demurrage, bad ERD's, no containers, and everything else

- Beverly Altimore, US Shippers Assoc. – ag chemicals and resins
- Maria Zermeno, Hughson Nut – almonds

Drayage – Dray truckers feeling the brunt when the supply chain breaks down,

- Weston LaBar, Harbor Trucking Assoc.

Greetings, PCC Logistics

Marine Terminals – Where all the modes meet, and where the supply chain stress is greatest

- Alan McCorkle, YTI Terminals, Port of Los Angeles

Demurrage, Detention: Moving Beyond Guidelines Addressing needs of US exporters

- Federal Maritime Commissioner Rebecca Dye – Untiring commitment to improving the supply chain

Greetings, Port of Los Angeles

Peas, Dried Beans, Lentils, Lumber, Paper Exporters Speak

- Stephen Paul, Ray-Mont -- peas, dried beans, lentils
- Hayden Swofford, PNW Asia Shippers Assoc. – lumber, paper, other forest products

Greetings, OOCL

Reigning in CBP Export Penalties – A new Approach

- Jim Swanson, Director, Cargo and Conveyance Security and Controls, U.S. Customs & Border Protection

Greetings, Port of New York & New Jersey

Rail to West Coast Gateways

- James Titsworth, BNSF

Global Trade Outlook – Who will buy our exports, where will you be shipping?

- Paul Bingham, IHS Markit

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Greetings, Gulf Winds International

Noon Pacific – Adjourn for the Day

Raffle drawing for model ONE ships and containers! - (Listen for your name. All AgTC MMM registrants eligible to win.)

Start the Morning Right: Wine & Spirits Shippers Assoc. - AgTC Walk-Run. Take a picture, email it to info@agtrans.org. Then break open your Major Midyear Meeting Box and enjoy!

DAY TWO - Wednesday, December 9, 10 AM Pacific

How this Meeting Works – How to Ask Your Questions

- Spencer Young, Program Manager, Agriculture Transportation Coalition

Undeterred: right now, the supply chain is **not working - the challenges and solutions we will tackle today Meeting.**

- Peter Friedmann, Executive Director, Agriculture Transportation Coalition

Ocean Shipping – Shippers Gain Unvarnished Insight From Carrier Insiders

- Bill Rooney, VP Strategic Dev., Kuehne + Nagle, former President N.A. Hanjin

Greetings, TRAC Intermodal

Refrigerated Fresh Fruit and Vegetable Importer

- Raymond 'Big Ray' Keffer, J & K Fresh -- reefer fruit imports

Marine Terminals – Where all the modes meet, and where the supply chain stress is greatest.

- Ed DeNike, Stevedore Services of America

Greetings, Port of Hueneme

Earliest Return Date – bad ERD's driving supply chain dysfunction; can we get accurate ERD's?

- Dave Arsenault, Blume Global

Greetings, Blume Global

How an Operating Port is Serving More and More Ag Exporters – grabbing market share

- Griff Lynch, CEO, Georgia Ports Authority – Savannah

Greetings, Georgia Ports

Trucking – long Haul, Regional, Drayage

- Jason George, Donna Lemm – IMC Companies

Addressing needs of US exporters – role of the Federal Maritime Commission

- Federal Maritime Commissioner Dan Maffei – former US Congressman, Upstate NY.

Chassis. Shortages and Costs

- Bill Shae, DCLI

Carrying Ag East – How it's working

- Sean Healy, Scoular
- Jason MacMackin, Norfolk Southern
- Tom Capozzi, Port of Virginia

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Greetings, Port of Virginia

Ocean Shipping – Shippers Gain Unvarnished Insight From Carrier Insider

- Ed Zaninelli, Griffin Creek, former VP Westbound, OOCL

Greetings, ONE

Raffle drawing for model ONE ships and containers! - (Listen for your name. All AgTC MMM registrants eligible to win.)

Noon Pacific – Adjourn AgTC Major Midyear Meeting