



Sourcing Manager – Capital Procurement

Darigold is the fifth largest dairy cooperative in the United States based on milk volume, and one of the largest privately held organizations headquartered in the state of Washington (the place with the Space Needle). Since 1918, our producers have taken pride in producing dairy products with unsurpassed quality. Today we are one of the nation's largest agricultural cooperatives, producing over 8.5 billion pounds of milk every year. Now that's a lot of milk mustaches!

The Category Sourcing Manager is part of Darigold's dynamic Supply Chain team in Seattle and a key contributor to strategic Company purchasing goals. This role is responsible for delivering value, including year on year cost savings, within the CAPEX category. Provide operational support, including data analysis and reporting, market intelligence gathering, and project tracking. Work closely with key stakeholders to develop effective cost reduction strategies and implementation plans. Leverage market and supplier knowledge to drive lower Total Cost of Ownership (TCO). Proactively implements strategies and areas of opportunity for new business opportunities, process improvement, and cost efficiencies. Considered an SME in Capital Category. Responsible for working with cross-functional partners throughout the Company to support and deliver the best value in product selection, performance, quality, service, and pricing.

Essential Duties and Responsibilities (*other duties as assigned*):

JOB RESPONSIBILITIES

- Support \$25-50MM in CapEx procurement activities
- Support Engineering and Operations by driving procurement activities for CapEx projects throughout initiation, study phase, pre-project, detailed engineering, and execution phases
- Effectively achieve optimal total cost of ownership and manage supplier risk, while meeting the business stakeholders' needs and objectives
- Achieve cost savings through bidding, and negotiations
- Participate in cross-functional teams to find, assess and select appropriate suppliers that will improve value to the organization and help attain targeted business results
- Manage supplier relationships to ensure quality, delivery and cost improvements utilizing KPIs, scorecards, etc.
- Work with supplier and project members to secure timely delivery of agreed goods or services

- Drives value and savings for the category. Ensures optimal balance between value for money and cost savings is achieved, while ensuring quality and good customer service. Continually looks for opportunities for cost reductions and cost avoidance and to provide overall value.
- Ensure compliance with Company, environmental, legal and other requirements

Knowledge, Skills and Abilities:

- Understand Enterprise business relationships and how role impacts others
- Effectively support capital buying projects within a manufacturing environment; RFx, supplier selection, project execution, cost and timing management and project close activities
- General understanding of the financial aspects of capital expenditures, ROI, NPV, cash flow, total cost of ownership, etc.
- General understanding of process engineering, the design and build of equipment and facility construction
- Experience in strategic sourcing analysis and implementation
- Experience in creation, negotiation, and administration of contracts
- Proven analytical and negotiation skills
- Effective written and verbal communication skills
- Support timely delivery plans and schedules
- Effective time management, organization and task prioritization skills
- Experience with MS Office application and other work-related software
- Experience in establishing successful cross-functional relationships
- Ability to travel 10-15% depending on project requirements

Education, Experience and Certifications:

- 5+ years of experience in Procurement, Supply Management or Supply Chain required
- 3+ years of experience with capital procurement
- BS/BA degree in related field required or equivalent experience (e.g. Operations, Supply Chain, Finance, Engineering)

At Darigold we embrace diversity & welcome all qualified applicants regardless of race, color, national origin, sex, gender identity and expression, age, sexual orientation, veteran status, disability, marital status, creed, religion, genetic information or any other characteristic protected by federal, state or local law- We're proud to say we are an Equal Opportunity and Affirmative Action Employer.

As a condition of employment applicants offered a role will be required to successfully pass our pre-employment background screen, receive a negative drug screen result & confirm eligibility to work in the U.S. We participate in E-Verify- please follow the links for details, [English](#) / [Spanish](#) & view our Right to Work Statement, [English](#) / [Spanish](#).