

Chassis Interoperability

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Fundamental Terms

- **Merchant's haulage** - when the preliminary and subsequent transport is carried out by the shipper OR the receiver of an ocean container, respectively.
- **“Box rules”** – the commercial relationship between ocean carrier and intermodal equipment provider (IEP) determines what chassis railroads, truckers and shippers must use for that ocean carrier.

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- All chassis in a region must be interoperable to support “chassis resilience”.
- Volatility we collectively face from COVID-19 will exacerbate supply chains weak points.
- “There’s no problem” – until there is - then cargo flows impacted and unplanned costs and commercial/supply chain risks increase.

Chassis Interoperability

We support a single gray interoperable pool in the Mid-South - Memphis and West Memphis - under a pool manager accountable for sufficient supply and quality and the continued work of Federal Maritime Commissioner Rebecca Dye's Memphis Supply Chain Innovation Team to realize this objective in 2020.

Thank you.

