



AgTC/USDA Ag Shipper Workshop – Sacramento

Tuesday, February 18, 2020

9 AM -- Registration, Coffee and Danish, Workshop: 9:30 AM to 2:00 PM

Location: The Dante Club 2330 Fair Oaks Blvd, Sacramento

[Click here to Register](#)

Ag Shipper Workshops -- off-the-record, informal, round table discussion of the most pressing challenges facing exporters and importers.

No press, ocean carriers or ports -- with the exception of invited high level carrier guests and port sponsor.
Discussion continues over lunch, which will be served mid-day.

AgTC Member Fee: \$45 Non-Member Fee: \$145

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **Coronavirus** – Latest update on changes to China exports
- **Trade Update: China reducing barriers for US ag, European Union tariffs and threats, Japan market opening, U.S. Canada Mexico Agmt. (USMCA):** Shifting trade routes and carrier service.
*Peter Friedmann, Executive Director, **Agriculture Transportation Coalition***
- **Ocean carrier service for ag shippers:** Low Sulfur Fuel Surcharges, Alliances, consolidation, new routes, free time policy. What we need from ocean carriers (and what they need from us)
*Paul Devine, President, **OOCL (USA) Inc***
*Mike Young, Vice President, **OOCL (USA) Inc***
- **Marine Terminal:** Increasing productivity and reducing turn times
*Susan Ransom, **SSA Terminals***
- **Port Update:** *Ron Brown, **Port of Oakland***
- **Free Time Penalties** – Detentions (per diem) and demurrage – What can you do to protect yourself? AgTC Contract Language, Federal Maritime Commission takes action.
- **Trucking Stress:** AB5 independent contracted trucking, zero emissions fees to fund CA mandate.
- **Chassis:** Ocean Carrier 'Box Rules' add cost/congestion at ports and rail ramps. What are the solutions?
*Dick Craig, **North American Chassis Pool Cooperative***
- **Export (and import) Documentation CBP Penalties:** How we're fixing them.

YOUR concerns + questions –encouraged throughout the Workshop. Discussion, not speeches!

Questions? Call 202 783 3333 or info@agtrans.org

