



AgTC/USDA Ag Shipper Workshop – Portland Wednesday January 29, 2020

9 AM -- Registration, Coffee and Danish. **Workshop: 9:30 AM to 2:00 PM**

Location: Sheraton Portland Airport 8235 NE Airport Way, Portland, OR

[Click here to Register](#)

Ag Shipper Workshops -- off-the-record, informal, round table discussion of the most pressing challenges facing exporters and importers.

No press, ocean carriers or ports -- with the exception of invited high level carrier, labor guests and port sponsor.

Discussion continues over lunch, which will be served mid-day.

AgTC Member Fee: \$45 Non-Member Fee: \$145

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **Trade Update: China reducing barriers for US ag, European Union tariffs, Japan market opening, U.S. Canada Mexico Agmt. (USMCA):** Shifting trade routes and carrier service.
*Peter Friedmann, Executive Director, **Agriculture Transportation Coalition***
- **Ocean carrier service for ag and forest products shippers:** Low Sulfur Fuel Surcharges, alliances, consolidation, new routes, free time policy. What we need from ocean carriers (and what they need from us)
*Paul Devine, President - **OOCL (USA) Inc***
*Mike Young, Vice President - **OOCL (USA) Inc***
- **Oregon inland rail transload projects:** Willamette Valley and Eastern Oregon
*Erik Havig, **Oregon Department of Transportation***
- **Port Update from Port of Portland and NW Seaport Alliance**
- **Free Time Penalties at the ports and rail ramps.** Detention, demurrage – profit center for the carriers and terminal operators? Federal Maritime Commission and Surface Transportation Board take action.
- **Rail:** Outlook for rail service and rates, repositioning equipment inland, new services, demurrage
- **Chassis:** 'Box Rules' adding cost and congestion at ports and rail ramps.
- **Export (and import) Documentation & Compliance:** Mounting CBP penalties

YOUR concerns + questions –encouraged throughout the Workshop. Discussion, not speeches!

Questions? Call 202 783 3333 or info@agtrans.org

