



## AgTC/Midwest Shippers Association/USDA Ag Shipper Workshop – Minneapolis

Wednesday, December 4, 2019

9 AM -- Registration, Coffee and Danish, Workshop: 9:30 AM to 2:00 PM

**Location:** Minneapolis Airport Marriott, 2020 American Blvd. East. Bloomington, MN.

[Click here to Register](#)

Ag Shipper Workshops are a great opportunity for off the record, informal, round table style discussion of the most pressing current challenges facing exporters and importers.

**No press, ocean carriers or ports -- with the exception of invited high level carrier and rail guests and port sponsor.**  
*Discussion continues over lunch, which will be served mid-day.*

AgTC Member Fee: \$45 Specialty Soya and Grains Alliance Member: \$100 Non-Member Fee: \$145

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **China-U.S. Tariff War, new European Union tariffs, U.S. Canada-Mexico Agreements (USMCA) update. Latest developments:** Shifting trade routes and ocean carrier service. Trade and Tariff Updates.  
*Peter Friedmann, Agriculture Transportation Coalition*
- **Ocean carrier service for ag and forest products shippers –** Alliances, consolidation, new routes, customer service, **Low Sulfur Fuel Mandate**  
*Tom Smart, Ocean Network Express (ONE)*  
*Rob Rawson, Ocean Network Express (ONE)*
- **Update - CP Minneapolis Rail Yard Project and Rail Access to Gateway Export Ports**  
*David Ruehrdanz, CP Rail*  
*Dantae Lewis, CP Rail*
- **Port Update from Port of Virginia and NW Seaport Alliance:** Challenges and solutions shipping through West and East Coast ports
- **Export (and import) Documentation & Compliance:** Mounting CBP penalties
- **Free Time Penalties at the ports and rail ramps.** Detention, demurrage – profit center for the carriers and terminal operators? Federal Maritime Commission and Surface Transportation Board take action.
- **Chassis:** 'Box Rules' adding cost and congestion at ports and rail ramps.

**YOUR concerns and questions –encouraged throughout the Workshop. This is a Discussion, not speeches!**

Questions? Call 202 783 3333 or [info@agtrans.org](mailto:info@agtrans.org)

