



AgTC/USDA Ag Shipper Workshop – Kansas City

Thursday, December 5, 2019

9 AM -- Registration, Coffee and Danish, Workshop: 9:30 AM to 2:00 PM

Location: NorthPoint Logistics Conference Center
4825 NW 41st Street, Suite 500 Riverside, MO

Hotel Accommodations: Available across the street at Argosy Hotel

[Click here to Register](#)

Ag Shipper Workshops are a great opportunity for off the record, informal, round table style discussion of the most pressing current challenges facing exporters and importers.

No press, ocean carriers or ports -- with the exception of invited high level carrier and rail guests and port sponsor.

Discussion continues over lunch, which will be served mid-day.

AgTC Member Fee: \$45 Non-Member Fee: \$145

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **China-U.S. Tariff War, new European Union tariffs, U.S. Canada-Mexico Agreements (USMCA) update. Latest developments:** Shifting trade routes and ocean carrier service. Trade and Tariff Updates.
*Peter Friedmann, **Agriculture Transportation Coalition***
- **Ocean carrier service for ag and forest products shippers –** Alliances, consolidation, new routes, customer service, **Low Sulfur Fuel Mandate**
*Nobuo Ishiba, President North America, **Ocean Network Express (ONE)***
*Tom Smart, **Ocean Network Express (ONE)***
- **Rail:** Outlook for rail service and rates, repositioning equipment inland, new services, demurrage
*David Longworth, **BNSF Railway***
- **Oakland Update**
*Ron Brown, **Port of Oakland***
*Jason Dreisbach, **Dreisbach/CoolPort Oakland***
- **Export (and import) Documentation & Compliance:** Mounting CBP penalties
- **Free Time Penalties at the ports and rail ramps.** Detention, demurrage – profit center for the carriers and terminal operators? Federal Maritime Commission and Surface Transportation Board take action.
- **Chassis:** 'Box Rules' adding cost and congestion at ports and rail ramps.

YOUR concerns and questions – encouraged throughout the Workshop. Discussion, not speeches!

Questions? Call 202 783 3333 or info@agtrans.org

