



AgTC/USDA Ag Shipper Workshop – Atlanta
Wednesday, November 20, 2019

9 AM -- Registration, Coffee and Danish, Workshop: 9:30 AM to 1:45 PM

Location: Hilton Garden Inn Atlanta Buckhead
3342 Peachtree Rd NE Atlanta, GA 30326

[Click here to Register](#)

Ag Shipper Workshops are a great opportunity for off the record, informal, round table style discussion of the most pressing current challenges facing exporters and importers.

No press, ocean carriers or ports -- with the exception of invited high level carrier and rail guests and port sponsor.
Discussion continues over lunch, which will be served mid-day.

AgTC Member Fee: \$45 Non-Member Fee: \$145

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **China-U.S. Tariff War, new European Union tariffs, U.S. Canada-Mexico Agreements (USMCA) update. Latest developments:** Shifting trade routes and ocean carrier service to Southeast ports. Trade and Tariff Updates.
Peter Friedmann, Agriculture Transportation Coalition
- **Ocean carrier service for ag and forest products shippers –** Alliances, consolidation, new routes, customer service, **Low Sulfur Fuel Mandate**
Doug Chamberlin, Ocean Network Express (ONE)
- **Chassis:** 'Box Rules' adding cost and congestion at ports and rail ramps?
Jeffrey Dudenhefer, North American Chassis Pool Cooperative (NACPC)
- **Southeast and Gulf Ports –** Rapidly Changing to Serve Changing Shipper Needs
Matt Pesavento, South Carolina Ports
- **Export (and import) Documentation & Compliance:** Mounting CBP penalties
- **Free Time Penalties at the ports and rail ramps.** Detention, demurrage – profit center for the carriers and terminal operators? Federal Maritime Commission and Surface Transportation Board take action.
- **Rail:** Outlook for rail service and rates, repositioning equipment inland, new services, demurrage

YOUR concerns and questions –encouraged throughout the Workshop. This is a Discussion, not speeches!

Questions? Call 202 783 3333 or info@agtrans.org

