



## AgTC/USDA Ag Shipper Workshop – Fresno

Wednesday, February 20, 2019

9 AM -- Registration, Coffee and Danish, Workshop: 9:30 AM to 2:00 PM

**Location:** Double Tree- Convention Center 2233 Ventura Street, Fresno

[Click here to Register](#)

Ag Shipper Workshops -- off-the-record, informal, round table discussion of the most pressing challenges facing exporters and importers.

**No press, ocean carriers or ports -- with the exception of invited high level carrier guests and port sponsor.**

*Discussion continues over **lunch**, which will be served mid-day.*

**AgTC Member Fee: \$45      Non-Member Fee: \$145**

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **Trade & Transportation Overview** – China tariffs; Japan opening; new US-Canada Mexico Agreement; low sulfur fuel and other emerging challenges for exporters. Discussion facilitated by:  
*Peter Friedmann, Executive Director, AgTC*
- **Ocean carrier service to California shippers** – Alliances, mergers, new routes, free time – What we need from ocean carriers (and what they need from us). Forecast on the year ahead.  
*Paul Devine, President - OOCL (USA) Inc*  
*Mike Young, Vice President - OOCL (USA) Inc*
- **California Port Update:** On-Dock Rail, cold storage warehouse, automation, clean air mandates, Central Valley terminal container load point.  
*Ron Brown, Port of Oakland*  
*Susan Ransom, SSA Terminals*
- **Free Time Penalties:** Detention, demurrage – profit center for the carriers and terminal operators? Federal Maritime Commission investigation.
- **Export (and import) Documentation & Compliance:** Customs & Border Protection penalties
- **Trucking Stress:** ELD and Hours of Service enforcement. More rail, less truck? Inland load points. Amazon's interest in match-back.
- **Labor at West Coast terminals.** AgTC's ground-breaking initiatives with ILWU.

**YOUR concerns + questions –encouraged throughout the Workshop. Discussion, not speeches!**

Questions? Call 202 783 3333 or [info@agtrans.org](mailto:info@agtrans.org)



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**PORT OF OAKLAND**

