



AgTC/USDA Ag Shipper Workshop – Atlanta

Wednesday, November 14th, 2018

9 AM -- Registration, Coffee and Danish, Workshop: 9:30 AM to 2:00 PM

Location: DoubleTree Atlanta Buckhead, 3342 Peachtree Rd NE, Atlanta, Georgia

[Click here to Register](#)

Ag Shipper Workshops -- off-the-record, informal, round table discussion of the most pressing challenges facing exporters and importers.

No press, ocean carriers or ports -- with the exception of invited high level carrier and rail guests and port sponsor.
*Discussion continues over **lunch**, which will be served mid-day.*

AgTC Member Fee: \$45 Non-Member Fee: \$145

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **Trade & Transportation Overview** – China tariffs; Japan opening; new US-Canada Mexico Agreement; low sulfur fuel and other emerging challenges for exporters. Discussion facilitated by:
Peter Friedmann, Executive Director, AgTC
- **Ocean carrier service for ag and forest products shippers** – Alliances, mergers, new routes, free time policy – What we need from ocean carriers (and what they need from us)
Paul Devine, President - OOCL (USA) Inc
Mike Young, Vice President - OOCL (USA) Inc
- **Southeast and Gulf Ports** – Rapidly Changing to Serve Changing Shipper Needs
Jim Newsome, Executive Director, South Carolina Ports Authority
- **Trucking Stress:** ELD, Hours of Service. More rail, less truck? Inland load points. Match-back solutions?
- **Rail:** Outlook for rail service and rates, repositioning equipment inland, new services for time sensitive exports.
Tom Chmielowski, Director of International Marketing, BNSF
- **Chassis Crisis.** Supply chain bottleneck. Why the shortages in critical locations? Who's paying for chassis? Are exporters subsidizing importers? Solutions? Southern States Chassis Pools, what else?
Donna Lemm, Exec. VP, IMC Companies
- **Export (and import) Documentation & Compliance:** Customs & Border Protection penalties
- **Labor at East and Gulf Coast terminals.** New ILA contract, what it means for SE exporters.
- **Free Time Penalties:** Detention, demurrage – profit center for the carriers and terminal operators? Federal Maritime Commission investigation.
- **YOUR concerns + questions –encouraged throughout the Workshop. Discussion, not speeches!**

Questions? Call 202 783 3333 or info@agtrans.org

